					Corresponding Investment Required								
Ref N	o Service	Responsible Head of Service / Corporate Manager	Description of Proposal		2017/18 £'000	2018/19 £'000	2019/20 £'000	2020/21 £'000		2017/18 £'000	2018/19 £'000	2019/20 £'000	2020/21 £'000
		NHDC MTFS A	Annual Efficiency Targets	•	-800	-700	-650	-600					
				Expenditure reduction	- 28	- 28	- 13	- 13	Capital	-	-	-	-
E1	Rev and Bens - admin	Howard Crompton	Restructure of Systems & Technical Team	Additional Income	-	-	-	-	Revenue	-	-	-	-
				Total	- 28	- 28	- 13	- 13	Total	-	-	-	-
			Recharging an element of the cost of	Expenditure reduction	-	-	1	-	Capital	-	-	-	-
E2	Homelessness		assessing housing applications, advertising vacant properties, and providing lettings	Additional Income	- 2	- 2	-	-	Revenue	-	-	-	-
			nominations to housing associations.	Total	- 2	- 2	-	-	Total	-	-	-	-
			is an asymmetry in any research contract	Expenditure reduction	-	-	-	-	Capital	-	-	-	-
E3	Plan Policy	lan Fullstone	or additional income going forward. Areas that may be considered include weekend, evening and bank holiday charging. Annual	Additional Income	- 100	- 100	- 100	- 100	Revenue	-	-	-	-
			efficiency is estimated to range from £100k - £300k.	Total	- 100	- 100	- 100	- 100	Total	-	-	-	-
				Expenditure reduction	-	-	ı	-	Capital	-	-	-	-
E4	Legal Services		Increased income generated from legal work for other local authorities	Additional Income	- 10	- 10	- 10	- 10	Revenue	-	-	-	-
				Total	- 10	- 10	- 10	- 10	Total	-	-	-	-
			Charging for the production of Land	Expenditure reduction	-	-	-	-	Capital	-	-	-	-
E5	Amenity Areas	Vaughan Watson	Watson Licenses for Events on NHDC owned land. Achievement of efficiency requires approval In	Additional Income	- 10	- 10	- 10	- 10	Revenue	_	-	-	-
			of charging policy in early 2017.	Total	- 10	- 10	- 10	- 10	Total	-	-	-	-

							Efficiency			Corresponding Investment Required				
R	ef No	Service	Responsible Head of Service / Corporate Manager	Description of Proposal		2017/18 £'000	2018/19 £'000	2019/20 £'000	2020/21 £'000		2017/18 £'000	2018/19 £'000	2019/20 £'000	2020/21 £'000
				NHDC has agreed the Strategic Outline Case and agreed to move towards developing a Outline Business Case for a combined Waste, Recycling and Street	Expenditure reduction	-	- 442			Capital	-	-	-	-
	E6	Waste & Recycling and Street Cleansing Services	Vaughan Watson	cleansing contract with EHDC. This is Project Managed and controlled through a joint project board with EHDC. Saving will not be determined until the specification of services is agreed by both Councils and	Additional Income	-	-	-	-	Revenue	-	-	-	-
				tenders received for the operation. Any saving or growth in both revenue and capital will be delivered from 2018 onwards.	Total	-	- 442	- 494	- 494	Total	-	-	-	-
					Expenditure reduction	-	-	-	-	Capital	-	-	-	-
	E7	Property Services	lan Couper	Potential for letting of office space to a third party.	Additional Income	-	- 50	- 50	- 50	Revenue	-	-	-	-
					Total	-	- 50	- 50	- 50	Total	-	-	-	-
				Whole Council elections as opposed to the current arrangement of elections by thirds. Such a proposal cannot be implemented in a year where there are County Council elections. The existing budget has provision	Expenditure reduction	-	-	-	- 89	Capital	-	-	-	-
	E8	Member Services	David Miley	of £89k for a one third District Council (DC) election for those financial years where a DC election is scheduled to take place. Efficiency value assumes a whole district council election in May 2019, joining the majority of district councils conducting	Additional Income	-	-	-	-	Revenue	-	-	54	-
				whole council elections in this year. The estimated £143,000 budget required for a standalone election would need to be reinstated for the year of the next election (2023/24) and every fourth year thereafter.	Total	-	-	-	- 89	Total	-	-	54	-

CORPORATE BUSINESS PLANNING - DRAFT BUDGET 2017/18

Appendix 3 – Revenue Efficiency and Investment proposals

						Efficiency			Corre	sponding	Investm	ent Requir	red
Ref No		Responsible Head of Service / Corporate Manager	Description of Proposal		2017/18	2018/19	2019/20	2020/21		2017/18	2018/19	2019/20	2020/21
					£'000	£'000	£'000	£'000		£'000	£'000	£'000	£'000
			Letting out space in the Council's server room for hosting of external organisation's servers. Achievement of this efficiency is	Expenditure reduction	-	-	-	-	Capital	-	-	-	
E9	IT	Howard Crompton	dependent on space being made available in the existing server room by means of the office accommodation project and also	Additional Income	- 3	- 3	- 3	- 3	Revenue	-	-	-	
			space being available at the new facility in Works Road, which is currently being fitted out.	Total	- 3	- 3	- 3	- 3	Total	-	-	-	
	Green Space (Green		Review and renewal of Grounds Maintenance contract. In addition to the	Expenditure reduction	- 45	- 45	- 45	- 45	Capital	-	-	-	-
E10	Space (Green Space (Green Space Strategy & Grounds Maintenance)	Vaughan Watson	financial impact in future years from the	Additional Income	-	-	-	-	Revenue	-	-	-	-
	ac.a.co		introduction of the new national minimum wage will be absorbed by the contractor.	Total	- 45	- 45	- 45	- 45	Total	-	-	-	-
			Rationalisation of playgrounds following Green Space Strategy Review. Revenue	Expenditure reduction	- 31	- 31	- 31	- 31	Capital	_	-	-	-
E11	Green Space (Green Space Strategy & Grounds Maintenance)	Vaughan Watson	expenditure reduction value is based on the removal of 14 of the existing 47 play areas and reduced maintenance and investment in a further 19 playgrounds. Annual cost	Additional Income	-	-	-	-	Revenue	-	-	-	
			saving achieved would be subject to negotiations with the contractor.	Total	- 31	- 31	- 31	- 31	Total	-	-	-	

				Efficiency					Corresponding Investment Required					
Ref No	Service	Responsible Head of Service / Corporate Manager	Description of Proposal		2017/18 £'000	2018/19 £'000	2019/20 £'000	2020/21 £'000		2017/18 £'000	2018/19 £'000	2019/20 £'000	2020/21 £'000	
					2 000	2 000	2 000	2 000		2 000	2 000	2 000	2 000	
			Rationalisation of football pavilions following the Green Space Strategy Review, a report on which will be presented to Cabinet in November. Expenditure reduction value represents the reduction in maintenance	Expenditure reduction	- 8	- 8	- 8	- 8	Capital	-	-	-	-	
E12	Green Space (Green Space Strategy & Grounds Maintenance)		costs based on the option to retain the football pavilions at Grange, Ransoms and Swinburn and demolish the remaining pavilions at Cadwell Lane, St Johns, Walsworth and Bakers Close. Further	Additional Income	-	-	-	-	Revenue	-	-	-	-	
			revenue efficiencies could be achieved if Section 106 capital money can be secured for a new Walsworth pavilion (only the Grange and Walsworth would then be retained).	Total	- 8	- 8	- 8	- 8	Total	-	-	-	-	
			Increase in planning activity and planning application income following the approval of the Local Plan, which is to be submitted in	Expenditure reduction	-	-	-	-	Capital	-	-	-	-	
E13	Planning	lan Fullstone	early 2017. Meeting the need for enforcement and monitoring of the new sites in the Local Plan may however require	Additional Income	- 50	- 100	- 100	- 100	Revenue	-	-	-	-	
			some additional staffing resource in the coming years. This will be kept under review.	Total	- 50	- 100	- 100	- 100	Total	-	-	-	-	
				Expenditure reduction	- 150	- 150	- 150	- 150	Capital	-	-	-	-	
E14	Corporate	David Scholes	Corporate restructure: annual staff salary cost saving from the reduction in senior	Additional Income	-	-	-	-	Revenue	-	-	-	-	
			management in the new structure.	Total	- 150	- 150	- 150	- 150	Total	-	-	-	-	
				Expenditure reduction	- 150	- 350	- 350	- 350	Capital	-	-	-	-	
E15	Corporate	David Scholes	Corporate restructure: annual staff salary cost saving from phase 2 of the restructure.	Additional Income	-	-	-	-	Revenue	-	-	-	-	
				Total	- 150	- 350	- 350	- 350	Total	-	-	-	-	
				Expenditure reduction	- 46	- 46	- 46	- 46	Capital	-	-	-	-	
E16	Various	Various	Budget scrutiny savings: savings identified from the review of existing base budgets.	Additional Income	-	-	-	-	Revenue	-	-	-	_	
		_		Total	- 46	- 46	- 46	- 46	Total	-	-	-	-	
			Provision of a Crematorium at Wilbury Hills. Efficiency value is still to be confirmed as	Expenditure reduction	-	-	-	-	Capital	tbc	-	-	-	

						Efficiency			Corres	sponding	Investme	ent Requir	ed
Ref No	Service	Responsible Head of Service / Corporate Manager	Description of Proposal		2017/18	2018/19	2019/20	2020/21		2017/18	2018/19	2019/20	2020/21
			and in an after a second in a		£'000	£'000	£'000	£'000		£'000	£'000	£'000	£'000
E17	Burials	Vaughan Watson	land any return would be subject to a	Additional Income	-	-	-	tbc	Revenue	-	-	-	-
			competitive procurement process that is yet to take place.	Total	-	-	-	-	Total	-	-	-	-
				Expenditure reduction	-	-	-	-	Capital	-	-	-	-
E18	IT	Howard Crompton	efficiency in future years is subject to these	Additional Income	- 14	- 14	- 14	- 14	Revenue	-	-	-	-
			authorities continued take-up of the service.	Total	- 14	- 14	- 14	- 14	Total	-	-	-	-
			Apprenticeship Scheme. The existing	Expenditure reduction	-	-	-	-	Capital	-	-	-	-
E19	Corporate	David Scholes	budget provision covers the annual salary costs of eight apprenticeship posts. The discontinuation of the scheme would not affect the requirement to pay the annual	Additional Income	-	-	-	-	Revenue	-	-	-	-
			apprenticeship levy from April 2017	Total	-	-	-	-	Total	-	,	-	-
	Finance,			Expenditure reduction	- 50	- 50	- 50	- 50	Capital	-	-	-	-
E20	Performance & Asset Management	Ian Couper	Restructure of NHDC Insurance & Risk Management arrangements.	Additional Income	-	-	-	-	Revenue	-	-	-	-
				Total	- 50	- 50	- 50	- 50	Total	-	-	-	-
			The reconfiguration of the Document	Expenditure reduction	- 55	- 55	- 55	- 55	Capital	-	-	-	-
E21	Document Centre	Johanne Dufficy	Centre with the disposal of the litho equipment (also generating an estimated capital receipt of £10k), reducing the numbers of high volume digital machines by selecting more capable devices, and a	Additional Income	-	-	-	-	Revenue	-	-	-	-
			reduction in the number of leased MFDs.	Total	- 55	- 55	- 55	- 55	Total	-	-	-	-

					l	Efficiency			Corresponding Investment Required				
Ref No	Service	Responsible Head of Service / Corporate Manager	Description of Proposal		2017/18	2018/19	2019/20	2020/21		2017/18	2018/19	2019/20	2020/21
					£'000	£'000	£'000	£'000		£'000	£'000	£'000	£'000
				Expenditure reduction	- 15	- 15	- 15	- 15	Capital	-	-	-	-
E22	Postages	Howard Crompton	The implementation of an intelligent hybrid mail solution.	Additional Income	-	-	-	-	Revenue	-	-	-	-
				Total	- 15	- 15	- 15	- 15	Total	-	-	-	-
			The launch of an NHDC Lottery. Efficiency values are based on activity generated by	Expenditure reduction	-	-	-	-	Capital	-	-	-	-
E23	Finance, Performance & Asset Management	Ian Couper	the Aylesbury Vale lottery and assume 60% of the value of the tickets sold at £1 can be directed to fund activities in the NHDC area.	Additional Income	- 50	- 65	- 65	- 65	Revenue	-	-	-	-
			Revenue generated could therefore be used to fund area grant awards.	Total	- 50	- 65	- 65	- 65	Total	-	-	-	-
			n parks. Saving assumes that the removal	Expenditure reduction	- 29	- 29	- 29	- 29	Capital	-	-	-	-
E24	Grounds Maintenance	Vaughan Watson	in current number of general litter bins. The capital expenditure required for the	Additional Income	-	-	-	-	Revenue	-	-	-	-
			purchase of the additional bins is yet to be determined.	Total	- 29	- 29	- 29	- 29	Total	-	-	-	-
			Replace area committees with a more informal alternative. The amount of saving	Expenditure reduction	- 50	- 50	- 50	- 50	Capital	-	-	1	-
E25	Policy & Community Services	Norma Atlay	of the direct administration cost of supporting Area Committees could be in the	Additional Income	-	-	-	-	Revenue	-	-	-	-
			region of £50k, but would be dependent on the format and frequency of any alternative.	Total	- 50	- 50	- 50	- 50	Total	-	-	-	-
			Cease MOU and contractual payments to identified Community Groups. Payments ceasing in 2017/18: Herts & Middlesex Wildlife Trust, Relate, Area Rape Crisis Line.	Expenditure reduction	-	- 12	- 21	- 30	Capital	-	-	-	-
E26	Policy & Community Services	Norma Atlay	Phased reduction in payments to Town Centre Partnerships: Royston (ceasing March 2018) and Baldock (ceasing March 2020) Reduction over a 3 year term from 2017/18	Additional Income	-	-	-	-	Revenue	-	-	-	-
			(ceasing March 2020): Hitchin British Schools Museum, North Herts Arts Council, Sports North Herts and Stevenage & North Herts Womens Resource Centre	Total	-	- 12	- 21	- 30	Total	-	-	-	-

				Efficiency				Corres	sponding	Investm	ent Requir	ed	
Ref N	Service	Responsible Head of Service / Corporate Manager	Description of Proposal		2017/18	2018/19	2019/20	2020/21		2017/18	2018/19	2019/20	2020/21
					£'000	£'000	£'000	£'000		£'000	£'000	£'000	£'000
			Income generated over and above the direct costs of Hitchin Town Hall	Expenditure reduction	-	-	-	-	Capital	-	-	-	-
E27	Cultural Services	David Scholes	Community Facility. Efficiency value assumes new North Hertfordshire Museum	Additional Income	- 100	- 100	- 100	- 100	Revenue	-	-	-	-
			and Café opening in early 2017.	Total	- 100	- 100	- 100	- 100	Total	-	-	-	-
			Additional income from the removal of concession rates (50% discount on full fee)	Expenditure reduction	-	-	-	-	Capital	-	-	-	-
E28	Allotments	Vaughan Watson	for allotment rents. Currently 45% of non-vacant plots (half and full) are rented at a	Additional Income	- 11	- 11	- 11	- 11	Revenue	-	-	-	-
			concession rate. Of those tenants paying at a concession rate, 93% are over 60.	Total	- 11	- 11	- 11	- 11	Total	-	-	1	-
			Provision of paperless reporting. Printing and delivery of meeting papers to Councillors and Senior Officers in 2015/16 cost 14K in paper, ink and secure delivery	Expenditure reduction	-	- 14	- 14	- 14	Capital	-	-	-	-
E29	IT	Howard Crompton	fees. Level of initial expenditure outlay in purchasing tablets (est. £350 per tablet inc. keyboard and data security software) and corresponding efficiency would be dependent on the level of take-up by	Additional Income	-	-	-	-	Revenue	tbc	tbc	tbc	tbc
			Councillors. Additional charges are still to be established around the purchase and support and maintenance of the application system that will deliver this.	Total	-	- 14	- 14	- 14	Total	-	-	-	-
			Reducing the frequency of Outlook	Expenditure reduction	- 15	- 15	- 15	- 15	Capital	-	-	-	-
E30	Communications	Jo Softly	Magazine publication and distribution to three editions per year. If the frequency was reduced to two editions per year, the annual	Additional Income	-	-	-	-	Revenue	-	-	ı	-
			saving would be £25k.	Total	- 15	- 15	- 15	- 15	Total	-	1	-	-
				Total Expenditure reduction	- 672	- 1,340	- 1,386	- 1,484	Total Capital	-	-	-	-
	Total Net Budget Reduction		et Reduction	Total Additional Income	- 350	- 465	- 463	- 463	Total Revenue	-	-	54	-
				Total Efficiencies	- 1,022	- 1,805	- 1,849	- 1,947	Total Investment	-	-	54	-

					Efficiency			Corresponding Investment Required				
Ref No	Service	Responsible Head of Service / Corporate Manager	Description of Proposal	2017/18	2018/19	2019/20	2020/21	2017/18	2018/19	2019/20	2020/21	
				£'000	£'000	£'000	£'000	£'000	£'000	£'000	£'000	
	Re	venue Investment	Required to achieve efficiency	-	-	54	-					
		Net Ann	ual Efficiency Total	-1,022	-783	10	-152					
<u>.</u>				1	•	•						
	Total Annual	Revenue Investm	ent from Proposed Revenue Investme	ents 69	-62	-	-					
	(Over) / U	<mark>Inder Achieveme</mark> r	nt of MTFS Annual Efficiency Targets	-153	-145	714	448					
									<u> </u>	_		
	Cumulative (O	<mark>/er) / Under Achie</mark>	vement of MTFS Annual Efficiency Tai	rgets -153	-298	416	864					

Proposed Revenue Investments

Ref	Service	Responsible	Description of Proposal	Investment					
No		Head of Service / Corporate			2017/18	2018/19	2019/20	2020/21	Anticipated Impact of Proposal (on Public/ Customers/
		Manager			£'000	£'000	£'000	£'000	Staff/ Members/ Reputation etc.)
R1	Strategic Planning and Enterprise	lan Fullstone	Local Plan 2011 -2031	Revenue Investment	62	-	-		This revenue investment bid reflects known increases in Inspector and Legal fees and the Local Plan timetable as reflected in the adopted Local Development Scheme.
R2	ICT	Howard Crompton	Email Encryption Software / Email Secure Gateway and Web Filtering Software	Revenue Investment	2	2	2	2	This revenue investment proposal is linked to the capital investment proposal for the replacement of the current Cygnia Web Filtering (Bloxx) Software Solution and Clearswift Email Secure Gateway Software Solution (ref NCP1). There is a PSN and Data Protection Act requirement to have this software in place.
R3	ICT	I HOWard Crompton	Email Secure Gateway and Web Filtering Software	Revenue Investment	5	5	5	5	This revenue investment proposal is linked to the capital investment proposal for Replacement of the Egress Email Encryption Software Solution (ref NCP3). This software is to ensure any emails being sent out of the authority with Private/Confidential Data are automatically encrypted.
				Total Revenue Investments	69	7	7	7	